

The Irving Shipbuilding Inc. Supply Chain group makes supply chain decisions that create value for our customers

We believe in proactive relationships that add value to our operations by delivering supply chains that are as efficient and as cost effective as possible. The information in this section outlines the fundamentals of how we conduct business with our suppliers and how we view supplier relationships in general.

Our aim is to use leading edge electronic systems to eliminate wasteful practices and costs. We regularly conduct LEAN initiatives (Kaizens, 5-S, Six Sigma) to analyze and further remove waste from our various supply chains.

Our contract managers operate within our company's code of ethics in all our business dealings.

Some questions for potential suppliers to consider when approaching our company:

- Are your transactional processes digital?
- What value does your product/service have over your competition?
- How does your proposal continually reduce waste?
- Do you have an understanding of Irving Shipbuilding Inc.'s required terms and conditions?
- Do you have a copy of your Liability Insurance, Worker's Compensation and banking information?
- Do all your products have bar codes?
- Do you have a complete electronic product list with current costs?
- Does your company provide free samples for testing?
- What is your company's D&B number?
- What are your company's programs concerning continuous improvement?
- What is your quality assurance process to ensure compliance to specified requirements?
- What are your EDI capabilities?
- What are the names and contact information of your senior management?
- What is your 24/7 emergency contact number?
- Do you have a documented safety program?

We are pleased that you have chosen to explore a potential business relationship with us. Further inquiries can be made to Adam Spence, our Supply Chain Manager at: MSVPinfo@irvingshipbuilding.com.

We commit to responding to all inquiries directly and in a timely manner.